



Spectrum Global Solutions (OTC: SGSI)

March 13, 2018
Recent Price: \$0.01

Market Data

Fiscal Year	May
Industry	Technology
Market Cap	\$4.43M
Shares Outstanding	443.5M

As of March 13, 2018

Income Sheet Snapshot

	TTM
Revenue	\$5.12M
Net Income	\$0.9M

Balance Sheet Snapshot

	MRQ
Cash	\$1.9M
Debt	\$2.31M

Company Website

<https://spectrumglobalsolutions.com/>

Company Overview

Spectrum Global Solutions (SGSI) operates through its subsidiaries AW Solutions, ADEX Corp, and Mantra Energy Alternatives. AW Solutions (AWS) is a leading provider of telecommunications-engineering and infrastructure-deployment services and solutions across the United States, Puerto Rico, Guam, Canada, and the Caribbean. The Company's subsidiary Mantra Energy Alternatives is developing electrochemical technologies designed to make sustainable and profitable the reducing of greenhouse gas emissions.

Value Proposition

SGSI is a holding company for next-generation technology companies specializing in telecommunications and energy services across the United States and Canada and the Caribbean. Through its acquired subsidiaries AWS and ADEX, the Company provides core and comprehensive outsourced services and solutions to leading wireless and wireline telecommunication carriers, utilities, aggregators, OEMs, PMOs, and enterprise clientele. ADEX generated \$20 million in gross revenue in 2017. In the next 12 months, the Company expects to reach a revenue run rate of \$34 million to \$36 million.

SGSI is targeting acquisitions in the telecom sector with significant opportunities for growth (revenue projections of \$10 million to more than \$50 million and positive EBITDA growth). The acquisitions will drive long-term growth in shareholder value for SGSI shareholders. This diversified portfolio approach provides investors with risk reduction while maintaining potential for significant upside.

Investment Highlights

- **SGSI has received more than \$3.5 million in new contract awards year-to-date (2018)**
- **In next 12 months, Company expects revenue run rate of \$34-\$36 million**
 - SGSI reported revenue of \$2 million in 1Q17, compared to \$0 in 2Q16
- **Company received \$580,000+ in new contract awards in November 2017**
 - Proven ability to support *Fortune* 1,000 accounts and Tier 1 carriers
- **SGSI targets acquisitions in telecom sector with opportunity for growth (revenue projections of \$10-\$50 million and positive EBITDA growth)**
 - Replicable, scalable service model with industry-leading strategic partnerships
- **Proven management team with 180+ years' executive leadership experience**
- **Telecommunications sector is set to explode with new technology deployments in 2018 thru 2025, to include**
 - Increased small-cell densification
 - 5G and FirstNet
 - Fiber-optic backhaul transport
 - IOT (Internet of Things)

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